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SANDERS ASSOCIATES, INC.

P. O. BOX 636, NASHUA, NEW HAMPSHIRE 03060

SHIPPED TO:

CUST. ACCT. NO.	S/A PROD. NUMBER	SALES REP.	RENEGOTIABLE	TERMS	AREA CODE	INVOICE DATE	INVOICE NUMBER
1 XKF	DX			NET CASH 27	33	11/29/66	N9481

Please forward all correspondence/& or debit memo's to P. O. BOX 636, NASHUA, N. H. 03060

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so	LD TO:	SHIPPED TO:		
	DEP	ARTMENT OF THE AIR FORCE		
		(CLASSIFIED)		and the
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F.O.B. POINT	Custon	ER ORDER NUMBER CONTROL (657) 15233 (GJL GJL		
		CONTRACT NUMBER CONTRACT NUMBER (657) 15233 CONTRACT NUMBER (GJL	PARTIAI GHT CHARGES	D/L RUNNER
NG. PACKAGES	VIA	PREPAID COLLECT		
ITEM QI	JANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
		MAXIMUM BALANCE ELIGIBLE FOR PROGRESS		\$ 73,564.82
				1,3,30
		PAYMENTS FOR SERVICES PERFORMED FORM		
		30 JUNE 1966 THRU 27 OCTOBER, 1966		
		PER ITEM 13 SECTION 2 OF THE ATTACHED		
		FORM 1195.		
		16 Dec C6		
ΓΑΤ Ι		(Date)		
F I		6 Dac AUTHORIZED CERTIFYING OFFICER		_
		STATE OF THE OFFICER). F	
		MAIL CHECKS TO	SHIPMENT	N
		Sanders Associates, Inc., P. O. Box 1061, Boston, Mass. 02106	NUMBER	1 1

sanders associates, inc.

OF COSTS SUPPLEMENT

PUBLIC VOUCHER NUMBER GJL

nashua, new nampsmire		VOUCHER NU	MBER 3
U.S. DEPARTMENT OF THE	AIR FORCE	CONTRACT AF33 (65)	7)15233
GROSS COSTS INCURRED AND FEE E	ARNED	CURRENT CLAIM	CUM. TO DATE
MATERIAL, SUBCONTRACTING,	MATERIAL FOR END PRODUCT	18.284.14	s 20,940.59
PLANT EQUIPMENT, ETC.	SPECIAL TOOLING	1	
	OTHER MATERIAL		
	SUBCONTRACTORS COST		
	PLANT EQUIPMENT		
	MINOR EQUIPMENT		
	TOTAL DIRECT MATERIAL	\$ 18,284,14	5 20,940.59
	MATERIAL HANDLING OVERHEAD	1,002.31	
DIRECT LABOR	ENGINEERING	31,264.64	85,129.72
	SUB-ASSEMBLY & ASSEMBLY	30,400.000	1.49
	FABRICATION		
	PRODUCT SUPPORT		
	FIELD ENGINEERING		
LABOR OVERHEAD	ENGINEERING	29,327,77	87.944.58
	SUB-ASSEMBLY & ASSEMBLY		2.23
-	FABRICATION		
	PRODUCT SUPPORT	-	
	FIELD ENGINEERING	† · · · · · · · · · · · · · · · · · · ·	
OVERTIME PREMIUM		94.07	159.30
TRANSPORTATION OF THINGS			
OTHER DIRECT CHARGES (TRAVEL,	COMMUNICATION, ETC.)	\$ 2,194.98	\$ 5,635.68
TOTAL PRODUCT COST	· · · · · · · · · · · · · · · · · · ·	82,167.91	
GENERAL AND ADMINISTRATIVE	EXPENSE	\$ 6.651.51	
TOTAL PRODUCT COST AND G	& A	88,819,42	219,908,29
FIXED-FEE EARNED (%)			/
PERMANDENTAL STATEMENT OF THE STATEMENT	0% PROGRESS PAYMENT	\$ 79. 9 37.48	× 197,917,46
CONTRACT RESERVES AND ADJUSTMENTS			
	EXCESS COST	(6,372,66)	(6,372.66)
	NET - RESERVE AND ADJUSTMENTS	\$	\$
ADJUSTED AMOUNTS	INE : - MEDERAL WIND VANDALIMENTS	 	
CLAIMED	CURRENT AND AND CUMULATIVE COSTS		
	FIXED FEE		
	TOTAL	\$ 72 564 82	x 191,544.80 /
	13112		N.
		1	l

CONTRACT VALUE	
TARGET/ESTIMATED COSTS	\$
TARGET/FIXED FEE TOTAL	\$
85% FIXED FEE	\$

CONTRACTOR'S REQ	UEST FOR PROGRES	S PAYMENT		Budget Bureau No. 22-R170
TO BE COMPLE			ONS ON REVERSE SIDE	
	SECTION 1 - IDENTIF		TION rector's Name and Address)	
DEPARTMENT OF THE AIR I	FORCE	SANDER 95 CAN	RS ASSOCIATES NAL STREET N, NEW HAMPSH	
3.4. TOTAL CONTRACT PRICE 239, 431.00	4. CONTRACT NUMBER	15000	6. a. PROGRESS	PAYMENT REQUEST NUMBER
,	AF33(657)			3
6. CONTRACT PRICE OF ITEMS TO BE DELIVERED, ACCEPTED AND INVOICED 5. 239,431.00	N9481 NOVEMBER		NOVEMB	THIS REQUEST SER 29,1966 REQUESTED 73,564.
SECTION II - STATEMENT OF TOTAL COSTS INCL	BOED HINDED THIS CON.	TRACT ERON 30	JUNE 1966 ,	27 OCT.1966
	SKED ONDER THIS CON			
7. COSTS ELIGIBLE UNDER PROGRESS PAYMENT CLAUSE				, 22,118.8
a. DIRECT MATERIAL				85,131,2
b. DIRECT LABOR (Of prime contractor only) c. MANUFACTURING AND PRODUCTION EXPENSE (5)	pecify rate %)			87.946.8
d. TOTAL OTHER DIRECT COSTS (Specify in estached				5.794.9
e. SUBTOTAL OF LINES 7# THROUGH 7d, AS APPL				200,991.8
f. GENERAL AND ADMINISTRATIVE EXPENSES (Spec				18,916.4
& TOTAL OF LINES 7. AND 7/.				219,908.2
8. PERCENTAGE (90 %) APPLIED TO ITEM 74 FOR PR	OGRESS PAYMENT AND DO	LLAR AMOUNT		
8. PERCENTAGE (J V %) APPLIED TO ITEM / FOR PR	OUNCES OF REAL ARD DO			197,917.4
9. A. PROGRESS PAYMENTS MADE TO SUBCONTRACTOR				
b. LIQUIDATED PROGRESS PAYMENTS TO SUBCONT	RACTORS			
C. TOTAL UNLIQUIDATED PROGRESS PAYMENTS TO		e 9b)		
d SUBCONTRACT PROGRESS BILLINGS APPROVED				
10. SUBCONTRACT PROGRESS PAYMENTS AND BILLINGS (III	eme 9c plus 9d)		107.017	1.7
11. 8. TOTAL DOLLAR AMOUNT (Home 8 plus 10)			, 197, 917	
AND DOLLAR AMOUNT	LIMITING AGGREGATE PRO	GRESS PAYMENT	191,544	101 511 0
C. LESSER OF 11a OR 11b				191.544.80
12. TOTAL AMOUNT OF PREVIOUS PROGRESS PAYMENTS RE	EQUESTED			117.979.9
13. MAXIMUM BALANCE ELIGIBLE FOR PROGRESS PAYMENT	TS (Item 11c less 12)			73,564.8
SECTION III - TO	BE COMPLETED BY TH REQUESTED BY CO		NLY WHEN SPECIFICALLY RATOR	
14. COSTS INCLUDED IN ITEM 76, APPLICABLE TO ITEMS D TO THE SECOND DATE IN HEADING OF SECTION II	ELIVERED, INVOICED, AND	ACCEPTED		\$
15. COSTS ELIGIBLE FOR PROGRESS PAYMENTS, APPLICAE DELIVERED ITEMS NOT INVOICED AND ACCEPTED (New		MS AND TO		
16. PERCENTAGE (IG PROGRESS PAYMENTS AI	ND DOLLAR AMOUNT		
17. CONTRACT PRICE OF ITEMS DELIVERED, ACCEPTED	AND INVOICED TO THE SEC	OND DATE IN HEADI	NG OF SECTION II	
18. AMOUNT OF ADVANCE PAYMENTS OUTSTANDING, IF AN				
19. NET BALANCE OF CONTRACT PRICE OF ITEMS NOT DE			see item 18)	
20. TOTAL AMOUNT APPLIED AND TO BE APPLIED TO RED				
21. UNLIQUIDATED PROGRESS PAYMENTS (Item 12 less Item				
22. MAXIMUM PERMISSIBLE UNLIQUIDATED PROGRESS PAYS a. ITEM 16 PLUS ITEM 10	mr. #13			
b. PERCENTAGE (%) APPLIED TO ITEM 19 A	AND DOLLAR AMOUNT			
C. LESSER OF ITEM 22a OR ITEM 22b				
23. AMOUNT OF CURRENT INVOICE FOR PROGRESS PAYME	NT (Item 22c less item 21, o	r item 13, whichever is	the emailer)	
	SECTION IV	-CERTIFICATION		
I CERTIFY THAT THE ABOVE STATEMENT TRACTOR IN ACCORDANCE WITH THE CONTRACT CORRECT, THAT ALL THE COSTS OF CONTRACT LY, BY THE CONTRACTOR, WHEN DUE, IN THE OF THE QUANTITIES AND AMOUNTS INVOLVED ARE (except as reported in writing herewith, or on previous LOCATED OR PROPERLY CHARGEABLE TO THE MATERIALLY ADVERSE CHANGE IN THE FINANCI TION DATED, OR IN TI INFORMATION DATED THE MAKING OF THE REQUESTED PROGRESS PA PROGRESS PAYMENTS PERMITTED BY THE CONT	AND THE INSTRUCTION PERFORMANCE (Except RDINARY COURSE OF BU CONSISTENT WITH THE F progress perment request CONTRACT WHICH WOULD AL CONDITION OF THE CHE STATUS OF CONTRACT BY THE CONTRACT BY THE CONTRACTOR CONTRACTOR CYMENT THE UNLIQUIDA:	IS HEREON, AND TO as herewith reported ISINESS, THAT THE REQUIREMENTS OF Pro) AGAI LO AFFECT OR IMIC CONTRACTOR SINCE LOT PERFORMANC TO THE GOVERNM	O THE BEST OF MY KNOW! In writing) HAVE BEEN PAI WORK REFLECTED ABOVE THE CONTRACT, THAT TH INST THE PROPERTY ACQUING PAIR THE GOVERNMENT'S THE IE THE SUBMISSION OF THE E SINCE THE SUBMISSION CE ENT IN CONNECTION WITH'	EDGE AND BELIEF, THAT IT IS ID OR WILL BE PAID CURRENT: HAS BEEN PERFORMED, THAT IERE ARE NO ENCUMBRANCES INEED OR PRODUCED FOR AND A TITLE, THAT THERE HAS BEEN I MOST RECENT WRITTEN INFORN DF THE MOST RECENT WRITTEN THE CONTRACT, AND THAT AFT
	DATE SIGN	ED.	SIGNATURE (For Contractor)	`
TYPED MAME AND TITLE OF BEREOM FIGHING	I DATE SIGN			`
TYPED NAME AND TITLE OF PERSON SIGNING	DATE SIGN	 		·

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INSTRUCTIONS

SECTION I - IDENTIFICATION INFORMATION - Complete items 1 through 6 in accordance with the following instructions:

ITEM 1 - TO - Eater the name and address of the cognizant military department representative.

ITEM 2 - FROM - CONTRACTOR'S NAME AND ADDRESS - Enter the name and mailing address of the contractor.

ITEM 3s - TOTAL CONTRACT PRICE - Enter the total contract price, as amended. If the contract provides for price redetermination, enter the initial price until changed; if the contract is of the incentive type, enter the target price until changed; not the ceiling or maximum price. For letter contracts, enter the maximum expenditure authorized by the contract, as amended.

ITEM 36 - CONTRACT PRICE OF ITEMS TO BE DELIVERED AND/OR ACCEPTED. Enter the total billing price of the undelivered items and/or of delivered items not yet accepted and invoiced under the contract.

ITEW 4 - CONTRACT NUMBER - Enter the number of the contract on which progress payment is being requested.

ITEM 5 - INVOICE NUMBER AND DATE - Enter the number and date of the invoice for the progress payments requested herein. If no invoice is submirted herewith, enter "none".

ITEM 6a - Enter the number assigned to this request. All requests under a single contract must be numbered consecutively beginning with 1. Each subsequent request under the same contract must continue in sequence the same series of numbers without omission or dualication.

ITEM 6b - Enter the date of this request.

ITEM 6c - Enter the amount of progress payment requested herein, which should not exceed the amount shown in item 11c.

SECTION II - GENERAL INSTRUCTIONS - DATES - Spaces are provided in the heading of Section II for the entry of two dates. In the first space, enter the date of the first incurrence of costs of performance of the kind eligible for progress payments under the contract. In the second space, enter the date through which such costs have been accumulated for inclusion in this request and are therefore shown individually, as applicable item entries in Sections II and III.

LIMITED COSTS BASIS-Certain contracts limit the progress payment base to incurred costs of direct labor and/or direct material or other specified costs which are less than incurred "Total costs". When the contract includes such limitations only those costs eligible for progress payments under the contract are to be identified and reported in Section II.

TOTAL COST BASIS - Certain contracts provide that the progress payment base will be total incurred costs. In such cases total costs include all expenses incurred for performance of the contract which are reasonable, allocable to the contract, consistent with sound and generally accepted accounting principles and practices, and which are not otherwise excluded by the contract. (For exclusions, see the progress payment clause of the contract.)

MANUFACTURING AND PRODUCTION EXPENSE; GENERAL AND ADMINIS-TRATIVE EXPENSE - Under certain conditions, eligible incurred costs include manufacturing and production expenses and general and administrative expenses which have been incutred for performance of the contract which are reasonable, allocable to the contract, and consistent with sound and generally accepted accounting principles and practices.

(NOTE: In connection with the first progress payment request on a contract, attach an explanation of the method, bases and period used in determining the amount of each of these two types of expenses. If the method, bases or periods used for computing these expenses differ in subsequent requests for progress payments under the contract, sitach an explanation of such changes to the progress payment n quest involved.)

INCURRED COSTS INVOLVING SUBCONTRACTORS - If the incurred costs eligible for progress payments under the contract include costs shown on invoices of subcontractors, suppliers and others that portion of the costs computed on the basis of such invoices can only include costs for: (1) completed work to which the prime contractor has acquired title; (2) materials delivered to which the prime contractor has acquired title; (3) services rendered; and (4) costs billed under cost reimbursement or time and material subcontracts for work to which the prime contractor has acquired title.

SECTION II - SPECIFIC INSTRUCTIONS

FTEM 7 - COSTS ELIGIBLE UNDER PROGRESS PAYMENT CLAUSE - Costs to be shown in items 7s through 7s are not to include advance payments, down payments, deposits, or progress payments made or to be made to subcontractors, suppliers or others.

ITEM 7 - a and b - If applicable, enter the direct material and direct labor costs.

ITEM 7 - c - 1f applicable, enter the rate used in computing manufacturing and production expenses and the computed dollar amount.

ITEM 7 - d - Enter the total of all other direct costs. Attach a separate statement identifying each such cost and the amount thereof.

ITEM 7 - e - Self-explanatory.

ITEM 7 - f - If applicable, enter the rate used in computing general and administrative expenses and the computed dollar amount.

ITEM 7 - 4 - Self-explanatory.

ITEM 8 - Enter the percentage figure for progress payments stated in the contract (Paragraph (a) (1) (f) of the uniform progress payment clause) and the computed dollar amount based on that percentage, i.e., she computed dollar amount of the entry in Item 7s.

ITEMS 9 AND 10 - Make no entry unless the contract requires progress payments to the contractor on account of progress payments to subcontractors. Include only progress payments on subcontracts which conform to the progress payment provisions of the prime contract.

ITEM 9 - a - Enter only progress payments actually paid.

ITEM 9 - b - Enter total progress payments recouped from subcontractors.

ITEM 9 - c - Self-explanatory.

ITEM 9 - d - Make no entry unless the prime contract specifies progress payments on account of unpaid subcontract progress payment billings which have been approved for current payment in the ordinary course of business. Include only such approved unpaid invoices.

ITEM 10 - Self-explanatory.

ITEM 11 - a - Self-explanatory.

ITEM 11 - b - Enter the percentage stated in the contract which limits aggregate progress payments (Pasagraph (a) (4) of the uniform progress payment clause) which can be made and compute the dollar amount based on that percentage, i.e., the computed dollar amount of the entry in item 3a.

ITEM 11 - c - Self-explanatory.

ITEMS 12 AND 13 - Self-explanatory.

SECTION III - GENERAL INSTRUCTIONS - This section is to be completed only when specifically requested by Government personnel responsible for administration of the contract. Completion of this section will be requested when the rate or quality of contract performance is not satisfactory, or when there is reason to believe that: (**) the contract may involve a loss to the contractor; or (**) insufficient costs have been allocated to delivered items; or (c) outstanding progress payments may exceed (!) the fair value of the work accomplished on the undelivered portion of the contract or (2) the applicable percentage of cost properly allocated to unfinished work.

SECTION III · SPECIFIC INSTRUCTIONS

ITEM 14 - Of the costs reported in Item 7g, compute and enter only costs which are applicable to items delivered, invoiced and accepted to the applicable date. In order of preference, these costs are to be computed on the basis of one of the following: (a) the actual unit cost of items delivered, giving proper consideration to the deferment of the starting load costs; (b) projected unit costs (based on experienced costs, plus estimated costs to complete the contract), where the contractor maintains cost data which will clearly establish the reliability of such estimates; and (c) the total contract price of items delivered.

ITEM 15 - Self-explanatory.

ITEM 16 - Enter the percentage stated in the contract limiting unliquidated progress payments in relation to eligible costs (Paragraph (a)(3)(1) of the uniform progress payment clause). Compute and enter the dollar amount based on that percentage, i.e., the percentage of the entry in item 15.

ITEM 17 - Enter the total billing price, as adjusted, of items delivered, accepted and invoiced to the applicable date.

ITEMS 18 AND 19 - Self-explanatory,

ITEM 20 - This entry is to be completed from the contractor's records. It is the total of all amounts which have been or are to be applied from previous billings to reduce outstanding progress payments, including amounts, if any, of payments OTHER than those applied from previous billings. (NOTE: If the entry includes reductions effected by means other than through previous billings, attach a statement showing details thereof.)

ITEM 21 - Self-explanatory.

ITEM 22 - a - Self-explanatory.

ITEM 22 - b - Enter the percentage stated in the contract, limiting unliquidated progress payments to that percentage of the contract price of items which have not been delivered and accepted (Paragraph (a)(3)(ii) of the uniform progress payment clause).

ITEM 22 - c - Self-explanatory. (NOTE: If the entry in this item is loss than the entry in item 21, there has been an overpayment which requires adjustment.)

ITEM 23 - Self-explanatory.